

SAIB reports 14% net income growth to 兆503 million in 1Q 2025

Strong balance sheet momentum with lending growth of 5% in 1Q 2025

Key financial metrics for 1Q 2025:



Key highlights of 1Q 2025

- ▷ Total assets at ½163.8 bn, up 5% YTD
- ▷ Loans and advances increased 5% YTD
- Investments (mainly debt securities)
 remained stable YTD
- ▷ Customer deposits up 8% YTD
- ▷ Net income rose 14% YoY
- ▷ Total operating income up 6% YoY
- NIM contraction to 2.45% on lower asset yield

- ▷ Cost to income ratio improved to 41.2%
- Healthy credit quality with cost of risk at
 0.24% and lower NPL ratio at 0.99%
- Return on equity improved 84 bps YoY to 13.0%
- Solid capitalization with Tier 1 ratio of 18.4% and CAR of 19.0%
- Comfortable liquidity position with LCR of 193.3% and NSFR of 109.4%



Riyadh, 08 May 2025 – The Saudi Investment Bank has reported net income of \pm 503 million for 1Q 2025, a 14% year-on-year increase, supported by 6% rise in total operating income. Operating income growth was driven by a 5% increase in net special commission income and a 10% improvement in net fee and other income, mainly from higher foreign exchange income. Total assets expanded by 5% year-to-date, with loans and advances growing 5% and cash and balances with SAMA increasing 17%. SAIB's balance sheet expansion was primarily funded by 8% year-to-date growth in customer deposits, mainly from higher time deposits.

Faisal Abdullah Al-Omran, Chief Executive Officer of Saudi Investment Bank, said:

"In the first quarter of 2025, SAIB once again demonstrated the strength of its business model and ability to deliver consistent, profitable growth. Net income rose 14% year-on-year, supported by a 10% increase in fee and other income, as well as higher net special commission income. Our continued focus on disciplined cost management and prudent risk practices further contributed to a solid return on equity of 13.0%.

SAIB's balance sheet saw further expansion during the quarter, with loans growing by 5% and deposits increasing by 8%, underscoring strong market confidence and deep customer engagement. Asset quality remained resilient, with a non-performing loan ratio of 0.99% and provision coverage of 161.9% as of March 31, 2025. Our capital and liquidity positions remain robust, providing a strong platform for future growth.

As we progress through 2025, we remain focused on executing our Strategy 2027 priorities, with an emphasis on long-term value creation, operational excellence and client centricity. While recent global developments have added complexity to the macroeconomic landscape, we are closely monitoring the situation and remain confident in our ability to navigate potential headwinds with agility and discipline."



Performance Highlights

Income Statement

步 Million	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Net special commission income	891	896	-1%	850	+5%
Fee and other income	160	187	-14%	145	+10%
Total operating income	1,050	1,083	-3%	995	+6%
Operating expenses before impairments	(432)	(438)	-1%	(428)	+1%
Provisions for credit and other losses	(61)	(80)	-23%	(82)	-25%
Net Operating Income	556	565	-1%	485	+15%
Share in earnings of associates	29	33	-12%	26	+11%
Income before provisions for Zakat	585	597	-2%	511	+14%
Provisions for Zakat	(82)	(87)	-6%	(69)	+19%
Net Income attributed to equity holders	503	510	-1%	442	+14%
Earnings per share (歨)	0.39	0.35	+11%	0.34	+15%
Net interest margin	2.45%	2.47%	-2bps	2.79%	-34bps
Cost to income ratio	41.2%	40.4%	+76bps	43.0%	-180bps
Cost of risk	0.24%	0.32%	-9bps	0.39%	-15bps
Return on common equity	13.0%	13.3%	-26bps	12.2%	+84bps

Net income for 1Q 2025 rose 14% year-on-year to \pm 503 million. Growth was driven by an increase in total operating income, further supported by an improved cost of risk.

Total Operating income for 1Q 2025 reached #1,050 million, marking a 6% year-on-year increase. This solid top-line growth was attributed to 5% increase in net special commission income and a 10% year-on-year increase in fee and other income, mainly from higher foreign exchange income. Net special commission income growth was driven by a 20% year-on-year rise in average earning assets, partly offset by a 34 bps contraction in NIM to 2.45%.

Operating expenses rose slightly by 1% year-on-year to #432 million, primarily driven by higher employee-related costs, rent and premises expenses, and depreciation and amortization. This was partially offset by a decline in general and administrative expenses.



The **cost to income ratio** decreased to 41.2% in 1Q 2025 compared to 43.0% in 1Q 2024, driven by positive operating leverage.

The **provisions for credit and other losses** amounted to #61 million during 1Q 2025 compared to #82 million in 1Q 2024. The resulting cost of risk remained modest at 0.24% for 1Q 2025.

The **share in earnings of associates** increased by 11% year-on-year to \pm 29 million, while provisions for zakat and taxes increased by 19% year-on-year.





Balance Sheet

步 Million	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Cash and balances with SAMA	11,591	9,919	+17%	9,946	+17%
Due from banks and financial Institutions, net	2,084	1,314	+59%	2,751	-24%
Investments, net	40,398	40,431	-0.1%	34,167	+18%
Loans and advances, net	104,135	99,466	+5%	84,623	+23%
Other assets, net	5,591	5,536	+1%	4,919	+14%
Total assets	163,799	156,667	+5%	136,405	+20%
Due to banks and other financial institutions, net	39,288	39,901	-2%	28,801	+36%
Customers' deposits	101,666	94,013	+8%	88,433	+15%
Other liabilities	2,002	2,024	-1%	1,890	+6%
Total liabilities	142,957	135,938	+5%	119,124	+20%
Share capital	12,500	12,500	+0%	10,000	+25%
Retained earnings	2,101	2,112	-1%	1,690	+24%
Other reserves	929	804	+16%	2,876	-68%
Shareholders' equity	15,530	15,416	+1%	14,566	+7%
Tier 1 sukuk	5,313	5,313	+0%	2,715	+96%
Total equity	20,843	20,729	+1%	17,281	+21%
NPL Ratio	0.99%	1.04%	-5bps	1.47%	-48bps
NPL Coverage Ratio	161.9%	156.7%	+5.2ppt	157.0%	+4.9ppt
NIBD % of total	29.6%	33.7%	-4.1ppt	34.6%	-5.0ppt
Tier 1 ratio	18.4%	19.1%	-67bps	18.6%	-17bps
Capital adequacy ratio	19.0%	19.7%	-67bps	19.2%	-15bps
Liquidity coverage ratio	193.3%	164.7%	+28.6ppt	179.9%	+13.3ppt
Net stable funding ratio	109.4%	108.7%	+71bps	111.4%	-196bps
Financing to customers' deposit ratio (SAMA)	81.8%	83.3%	-152bps	77.2%	+456bps



Total assets reached ⊭163.8 billion as of 31 March 2025, marking 5% year-to-date growth.

Loans and advances continued to expand, increasing by 5% year-to-date to #104.1 billion. This growth was mainly driven by a 5% increase in corporate lending, while retail lending, including private banking, also contributed with 4% growth. The Bank continued to benefit from increased participation in the syndicated loan market for large infrastructure projects, while exposure to other key sectors such as utilities, services, building & construction, commerce and manufacturing also supported this growth.

The **investment portfolio** remained stable since the beginning of the year at #40.4 billion.

Customer deposits expanded by 8% year-to-date to #101.7 billion, reflecting a 15% increase in interest bearing deposits, which was partly offset by 5% decrease in non-interest bearing deposits. The share of non-interest bearing deposits amounted to 29.6% as of 31 March 2025. Corporate deposits increased by 16%, Retail deposits were up 10% for the period, while Treasury and Investment deposits declined by 10%.

The non-performing loans ratio decreased to 0.99% as of 31 March 2025, as non-performing loans remained broadly stable at moderate levels relative to solid lending growth. Non-performing loan coverage stood at a healthy 161.9% as of end-March 2025.

The Bank remains **well capitalized** with the total capital adequacy ratio of 19.0% and Tier 1 ratio of 18.4% as of 31 March 2025, compared to 19.7% and 19.1% respectively as of 31 December 2024. Risk-weighted assets increased by 4% year-to-date, due to growth in credit risk weighted assets, while total capital grew by 1% year-to-date.

SAIB's **liquidity position** remained robust with the liquidity coverage ratio of 193.3%, a net stable funding ratio of 109.4%, a SAMA loan to deposit ratio of 81.8%, as well as a headline loan to deposit ratio of 102.4% as of 31 March 2025.



Segmental Performance

Corporate

Corporate net income before zakat grew 25% year-on-year to #278 million in 1Q 2025. Corporate operating income increased by 15% year-on-year on 14% growth in net special commission income due to strong loan growth. This was supported by an increase of 21% year-on-year in fee and other income. Operating expenses increased by 13% year-on-year, while credit impairments decreased by 17% compared to 1Q 2024.

Total corporate assets increased by 5% year-to-date to #76.8 billion as of 1Q 2025, driven by similar levels of loan growth. Corporate liabilities increased by 16% year-to-date to #13.1 billion, largely driven by deposit growth.

Income Statement (兆 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Net Special Commission Income	374	329	+14%	328	+14%
Fee & other income	54	60	-11%	45	+21%
Total operating income	428	389	+10%	373	+15%
Expenses	93	68	+36%	83	+13%
Impairments	56	82	-31%	68	-17%
Other income (expenses)	0	0	-	0	-
Net income before zakat	278	238	+17%	223	+25%

Balance Sheet (兆 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Total assets	76,788	72,823	+5%	61,684	+24%
Total liabilities	13,051	11,235	+16%	13,444	-3%



Retail

Retail net income before zakat decreased by 9% year-on-year to #141 million in 1Q 2025. Retail operating income decreased 6% year-on-year to #371 million mainly due to margin pressure arising from deposit growth outpacing loan growth. Operating expenses slightly decreased by 1%, while the impairment charge improved by 60%.

Total retail assets increased by 5% year-to-date to ± 27.6 billion as of 1Q 2025, while retail liabilities were higher by 10% year-to-date to reach ± 75.9 billion, reflecting growth in deposits.

Income Statement (兆 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Net Special Commission Income	338	342	-1%	357	-5%
Fee & other income	33	25	+32%	37	-12%
Total operating income	371	366	-1%	394	-6%
Expenses	225	259	-13%	227	-1%
Impairments	5	(2)	-381%	13	-60%
Other income (expenses)	0	0	-	0	-
Net income before zakat	141	109	+29%	154	-9%

Balance Sheet (歨 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Total assets	27,553	26,230	+5%	23,024	+20%
Total liabilities	75,944	68,874	+10%	62,216	+22%



Treasury and Investments

Treasury and Investments net income before zakat increased by 22% year-on-year to #199 million in 1Q 2025. Operating income grew 11% year-on-year to #254 million due to a 7% increase in net special commission income and a 22% increase in fee and other income largely due to higher realized gains on financial instruments. Treasury and Investments operating expenses reduced by 6% year-on-year, while investment impairments were negligible and income from associates grew 11% year-on-year.

The segment's total assets rose by 3% year-to-date on higher interbank placements. Liabilities decreased by 4% year-to-date, while deposits contracted by 10%.

Income Statement (兆 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Net Special Commission Income	174	228	-24%	162	+7%
Fee & other income	80	97	-17%	66	+22%
Total operating income	254	325	-22%	228	+11%
Expenses	84	78	+8%	89	-6%
Impairments	(0)	0	-192%	1	-125%
Associates	29	33	-12%	26	+11%
Net income before zakat	199	280	-29%	164	+22%

Balance Sheet (兆 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Total assets	55,160	53,373	+3%	47,890	+15%
Total liabilities	51,448	53,420	-4%	41,200	+25%



Asset Management and Brokerage

Asset Management and Brokerage net income before zakat declined by 15% year-on-year to #31 million in 1Q 2025. Net special commission income grew 10% year-on-year from higher income on margin accounts. Fee and other income decreased by 12%, reflecting reduced market activity.

Asset Management and Brokerage total assets reduced by 8% year-to-date while liabilities grew by 8%.

Income Statement (兆 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Net Special Commission Income	18	18	-1%	16	+10%
Fee & other income	43	43	+1%	49	-12%
Total operating income	61	61	+0%	65	-6%
Expenses	30	32	-4%	29	+5%
Impairments	0	(0)	-	0	-
Net income before zakat	31	29	+5%	36	-15%

Balance Sheet (兆 Million)	1Q 2025	4Q 2024	Δ	1Q 2024	Δ
Total assets	863	936	-8%	821	+5%
Total liabilities	71	67	+8%	60	+21%



Outlook

Saudi Arabia's economic transformation continues to create meaningful opportunities across both corporate and retail banking. Strong momentum in non-oil sector development and sustained government investment in infrastructure and mega-projects are driving credit demand, supporting SAIB's strategic focus on corporate lending. In parallel, rising consumer activity is reinforcing growth in retail banking, particularly in the private banking segment.

Aligned with Vision 2030, SAIB is well positioned to support and benefit from the Kingdom's evolving economic agenda. While the macroeconomic backdrop remains generally constructive, we remain attentive to emerging global risks, including increased volatility stemming from recent U.S. tariff actions. The bank will continue to execute its strategy with discipline, maintaining a prudent risk posture as it pursues long-term growth.



Additional Information

SAIB's 1Q 2025 financial statements, earnings release, earnings presentation and financial data supplement are available on the SAIB Investor Relations website at:

https://www.saib.com.sa/en/investor-relations

For further information, visit: <u>https://www.saib.com.sa/en</u>

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