Investor Presentation

2Q 2025

August 2025





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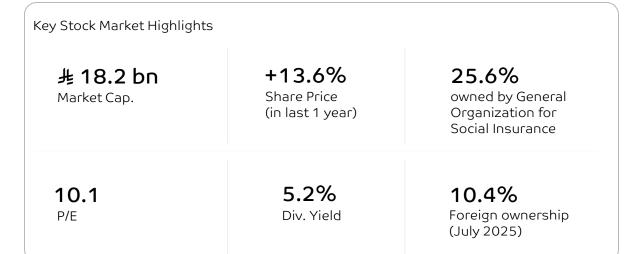


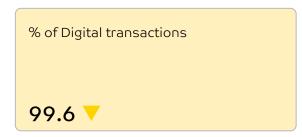
Strong corporate and private banking franchise with well capitalized balance sheet





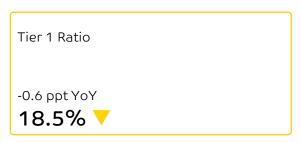
Number of Customers
+1% increase YTD
948k





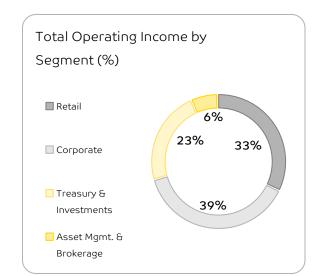














Top 8 facts about The Saudi Investment Bank



1



Mid-Sized, corporate Bank with a Differentiated and Target-Focused Client Model 2



Stronger market share in Corporate Banking than in total assets

3



Private Banking market share stronger than some broader competitors 1



Top share price performance

5



Strategy 2027: Delivering Ahead of Plan

6



Strong positioning in the Affluent Segment

7



SAIB's new mobile app is among the highestrated in the Kingdom



8



The first to introduce the multi-currency card

Nearly half a century of excellence: tracing our journey from 1976 into the future



Joint stock company established by Royal Decree dated June 23, 1976, as The Saudi Investment Banking Corporation and **began** operations in March 1977



1976

SAIB successfully completed its IPO on Tadawul in 1993

تداول السعودية

Saudi Exchange

1993

Share Purchase **Agreement** with J.P. Morgan International Finance Limited in 2018

J.P.Morgan

2018

Treasury shares previously held by J.P. Morgan International Finance Limited and Mizuho Bank I td. were sold back to shareholders



2021

Launched a new 5-year **strategy** to grow the bank further



2023

Major share capital increase from SAR 10 billion to SAR 12.5 billion through a bonus share distribution in 1Q 2024



2024

S60 Ventures Fund managed by SAIB's subsidiary Alisthithmar Capital - launched USD 100 Million fund for promising fintech startups



2025

1983



The Saudi Investment Bank ("SAIB") name was adopted, and the bank began full commercial banking

1999



SAIB and American Express launched **American Express** (Saudi Arabia) as a joint venture, with SAIB owning 50%

2019



Share Purchase Agreement with Mizuho Bank Ltd. in 2019

2022



Major share capital **increase** from SAR 7.5 billion to SAR 10 billion through a bonus share distribution in 1Q 2022 2023



Signed partnership agreement with Real Madrid in 2023

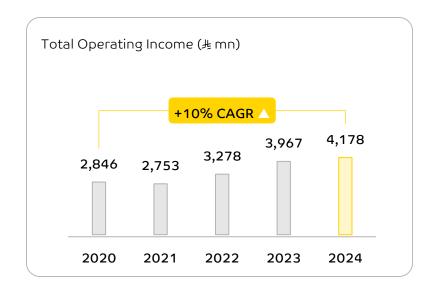
2024

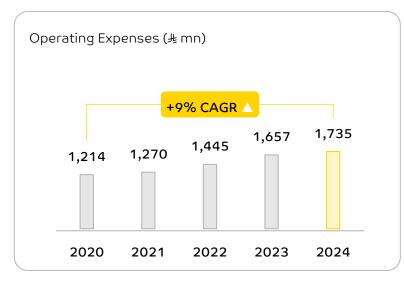


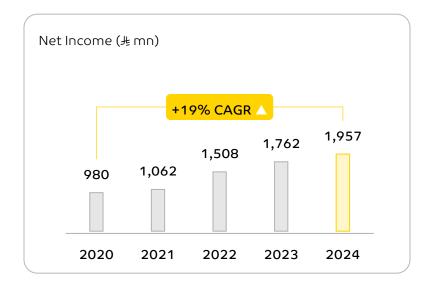
Successfully issued first USD **sustainable** Sukuk of \$750 million and listed on London Stock Exchange in 2024

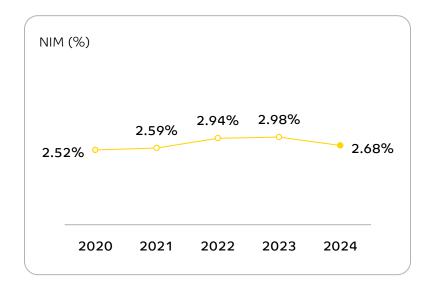
Robust financial performance with double digit net profit growth and improved profitability

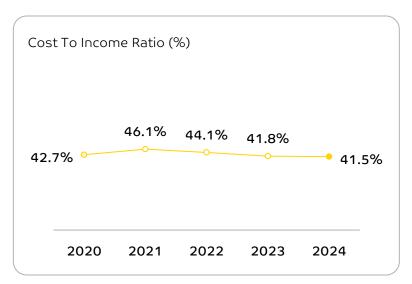


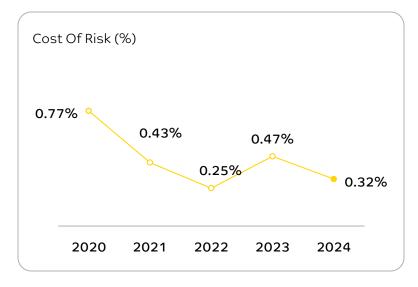






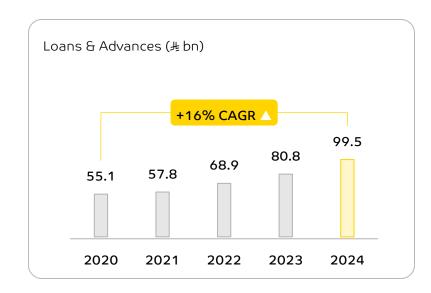


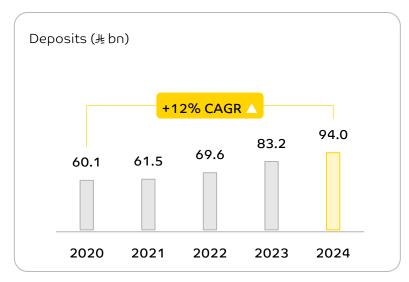


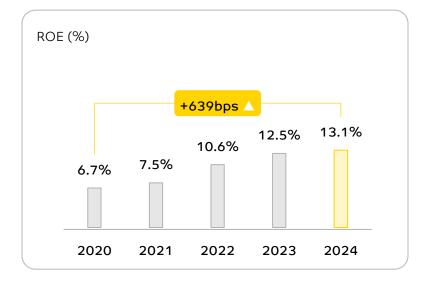


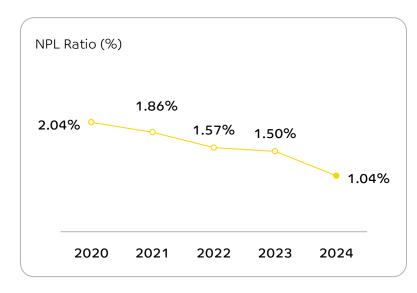
Resilient asset quality, adequate capital and liquidity position to accelerate growth and returns

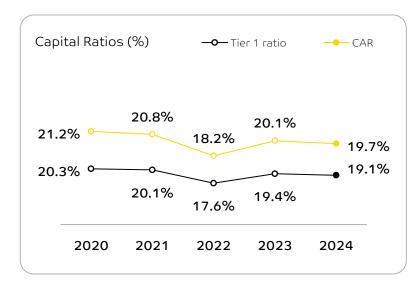


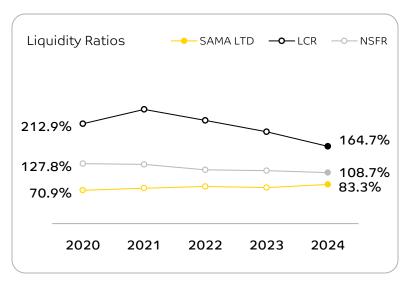








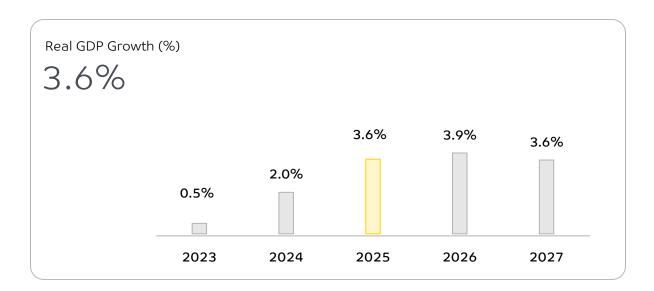


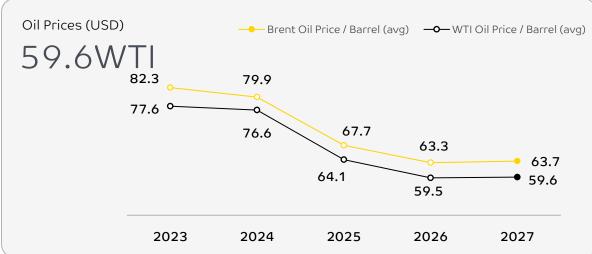


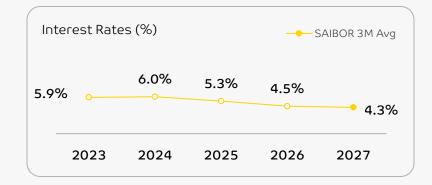


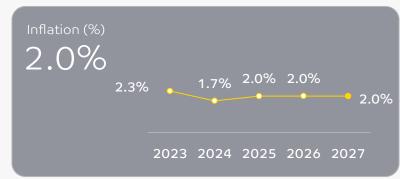
The Saudi Economy is healthy, though GDP growth in 2025 impacted by lower oil contribution

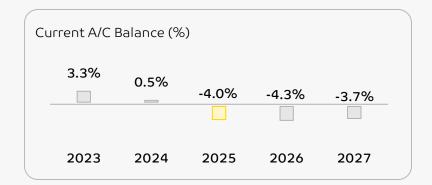






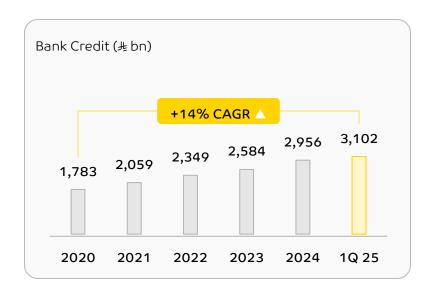




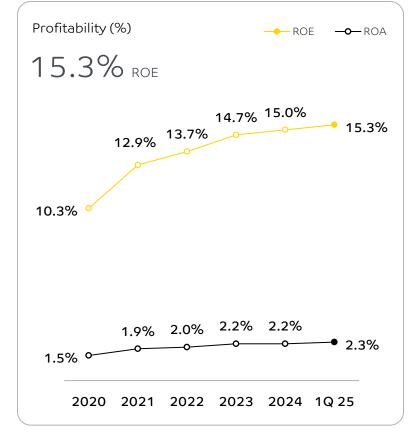


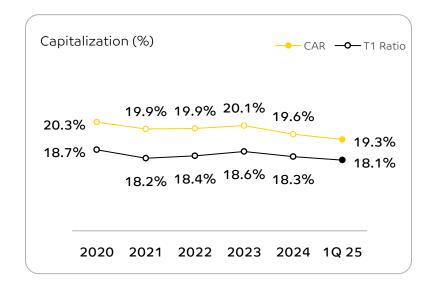
The Saudi Banking sector is profitable and showing solid growth momentum, though liquidity is tighter amidst higher rate environment

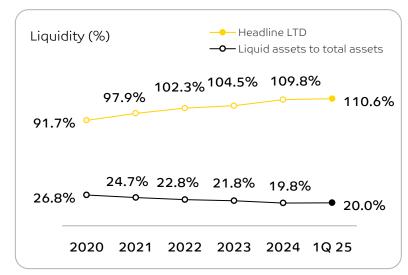










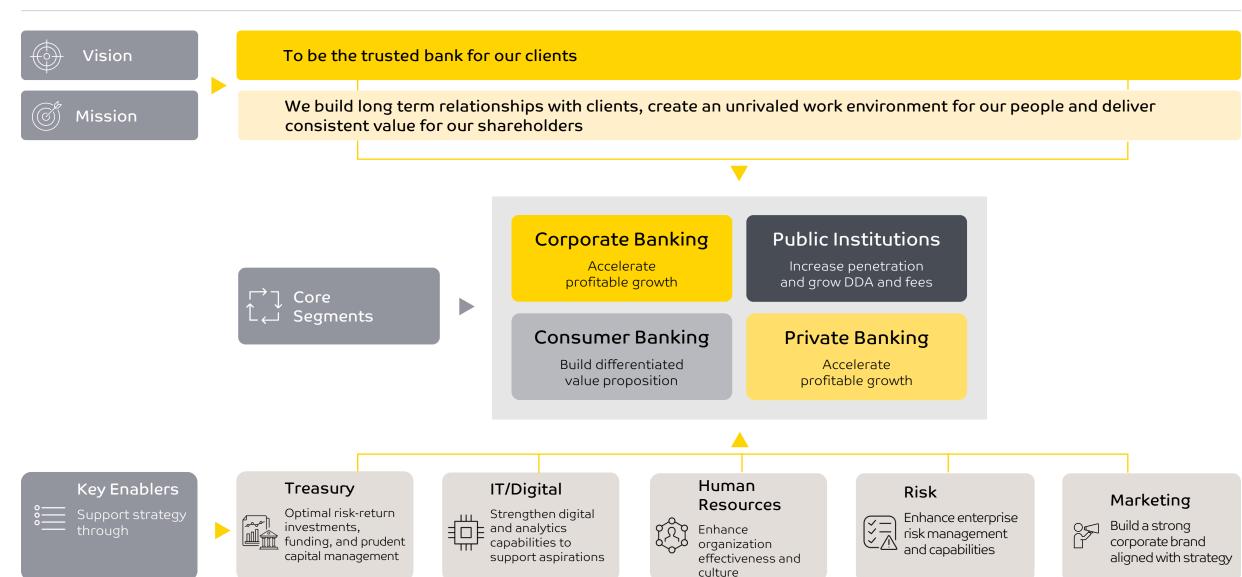






As part of Strategy 2027, we have set a strategic vision for each function





Strategy 2027 is transforming the bank through 40+ initiatives across 9 businesses and functions





Focus areas

- Strategic segmentation & differentiated value prop
- End-to-end digital journeys and processes
- Best-in-class digital assets - Mobile Apps and platforms
- Sales excellence and increased cross-sell
- Ownership driven performance management
- AI and Advanced Analytics for decision making

Core segments

Corporate Banking

Accelerate profitable growth

> **Initiatives** completed 6/10

Public Institutions

Increase penetration and grow DDA and fees

> Initiatives completed

> > 3/5

Consumer & Private Banking

Build differentiated value proposition and accelerate profitable growth

> **Initiatives** completed

6/9

Key Enablers

Support strategy through



Treasury

Optimal risk-return investments, funding, and prudent capital management

completed

2/2



IT/Digital

Strengthen digital and analytics capabilities to support aspirations

> Initiatives completed 3/3



Human Resources

Enhance organization effectiveness and culture

> Initiatives completed

> > 9/9



Risk

Enhance enterprise risk management and capabilities

> Initiatives completed

2/4



Marketing

Build a strong corporate brand aligned with strategy

> Initiatives completed

> > P. 14

1/1



Initiatives identified to transform the bank and deliver the transformation

Strategy 2027 has achieved many milestones to date...





Corporate Banking

- Introduced new innovative digital services for Corporate Banking customers
- Expanded MSME Products & Solutions
- Optimized and mainstreamed internal processes for faster TAT
- Completed IT development and deployment of new CRM system
- Implemented fee structure and guidelines to enhance fee income new



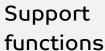
Consumer & Private Banking

- Introduced new customer segments to cater for their needs
- Streamlined account opening and KYC processes for key segments
- Redesigned Saving Accounts to attract customers
- Enhance lending product digital journeys



Public Institutions

- Building best-in-class CRM platform: phase-1 deployed
- Redesigned operating model and org. structure enabling improvement in RM effectiveness by 60%+
- Improved sales effectiveness through account planning, RM training and performance management
- Revamped account opening journey





Treasury

- Identified treasury product sell opportunities
- Implemented operating model for efficient collaboration between segments



IT/Digital

- Developed IT strategy with priorities for IT architecture, Enterprise Architecture and IT operating model
- Implemented data governance framework and data lake



Human Resources

- Initiated implementation for new HRIS for closer integration with other processes.
- Formulated new performance and talent management frameworks
- Created HR strategy and a roadmap of interventions



Risk

- Revised the Risk Appetite Framework
- Redesigned the risk operating model, governance structure, and reporting hierarchies
- Developed new Credit Policy and Lending and Monitoring Guidelines



Marketing

 Strengthened corporate brand in full alignment with our strategic priorities

...and has set ambitious goals to achieve during the current year





Corporate Banking

- Launch revamped account opening, trade process and enhanced operating model
- Launch new and enhanced digital service for Corporate banking customers
- Implement new platforms for providing services



Consumer & Private Banking

- Launch new segments with improved value proposition and new products
- Optimize branch footprint and format to deliver the new value proposition
- Introduce account planning, analyticsbased actions to deepen customer relations



Public Institutions

- Launch revamped account opening journey
- Complete IT development and deploy a new CRM system
- Introduce **new products and capabilities** in collaboration with personal banking, cash management, etc.

Support functions

- Implement new employee performance management framework
- Drive interventions to improve organizational health
- Launch SAIB Academy
- Launch the credit decisioning engine
- Further strengthen cross-sell operating model to explore additional opportunities
- Launch business use cases leveraging AI, ML, and Advanced Analytics

S60 Ventures Fund

managed by Alisthithmar Capital - a \$100 Million fund for promising fintech startups

A WELL CAPITALIZED, FINTECH-FOCUSED VC FUND WITH STRONG TIES ACROSS THE ECOSYSTEM





Mission

We want to empower visionary founders by providing capital, long-term strategic support



Vision

Our goal is to be the trusted first call for ambitious startups aiming to innovate & disrupt



Values

Rooted in principle capital, we prioritize trust and collaboration at every step of investment





Sectors

We focus on companies driving innovation in fintech and fintech-adjacent industries



Geography

We invest in companies across KSA, UAE, UK & Europe



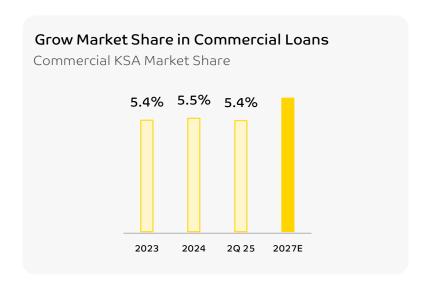
Company Stages

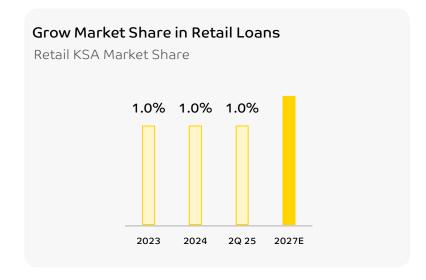
We fund startups at all stages, from the very beginning (pre-seed) up to later rounds

s60

With our strategy, we aim to grow market share, increase fee income and improve efficiency to drive higher ROE



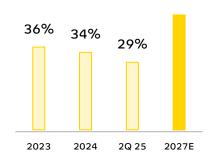




SAIB has already started to close the gap towards KSA peers' return on equity Return on Equity 13.2% 13.1% 12.5% 10.6% 7.5% 2Q 25A 2021 2022 2023 2024

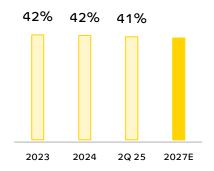
Improve Funding Costs

NIBD Share of Deposits



Improve Efficiency

Cost / Income Ratio

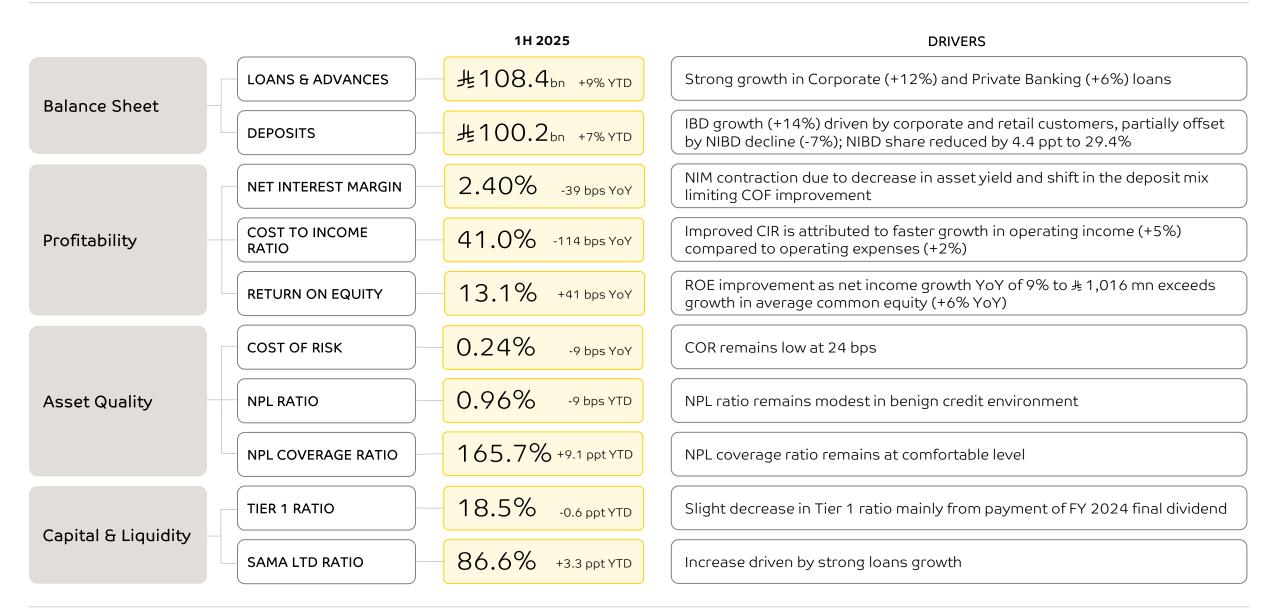


Financial Performance



SAIB is focused on delivering strong results across key performance indicators





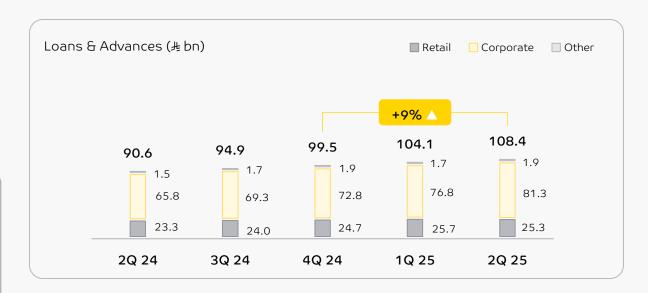
Balance sheet momentum from financing growth, funded by deposits and interbank

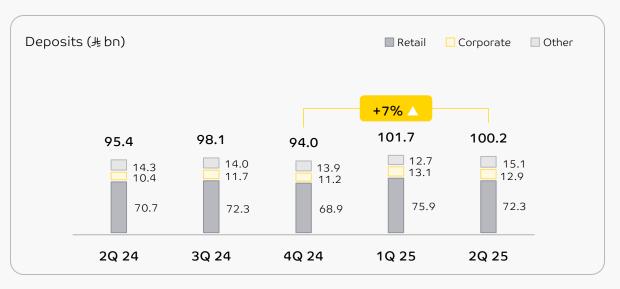


Total assets increased by 7% YTD driven by 9% growth in loans and 6% rise in investments, partially offset by decreased balances with SAMA (-6%) and bank placements (-19%)

Total liabilities increased 7% YTD, driven by 7% growth in deposits and 10% increase in interbank funding

 Million	2Q 2025	1Q 2025	Δ	4Q 2024	Δ
Cash and balances with SAMA	9,297	11,591	-20%	9,919	-6%
Due from banks and financial Institutions, net	1,067	2,084	-49%	1,314	-19%
Investments, net	43,055	40,398	+7%	40,431	+6%
Loans and advances, net	108,423	104,135	+4%	99,466	+9%
Other assets, net	5,451	5,591	-3%	5,536	-2%
Total assets	167,292	163,799	+2%	156,667	+7%
Due to banks and other financial institutions, net	44,043	39,288	+12%	39,901	+10%
Customers' deposits	100,236	101,666	-1%	94,013	+7%
Other liabilities	1,767	2,002	-12%	2,024	-13%
Total liabilities	146,046	142,957	+2%	135,938	+7%
Share capital	12,500	12,500	+0%	12,500	+0%
Retained earnings	2,462	2,101	+17%	2,112	+17%
Other reserves	971	929	+5%	804	+21%
Shareholders' equity	15,933	15,530	+3%	15,416	+3%
Tier 1 sukuk	5,313	5,313	+0%	5,313	+0%
Total equity	21,246	20,843	+2%	20,729	+2%





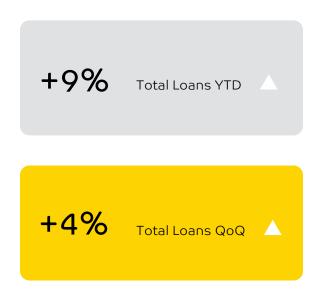
Loan growth momentum continues, driven by corporate and private banking lending

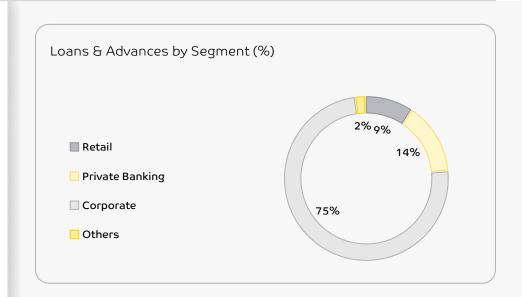


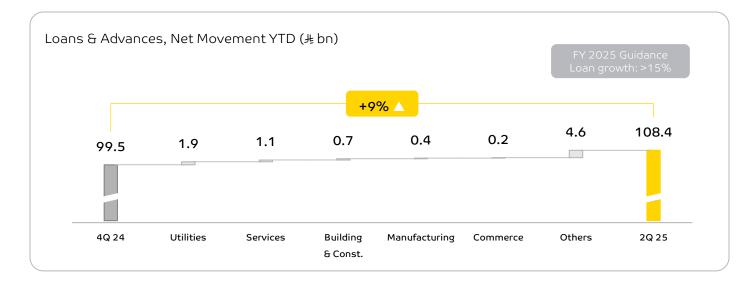
9% YTD growth in loans driven by 12% increase in corporate lending due to widespread growth across sectors and further expansion of private banking lending

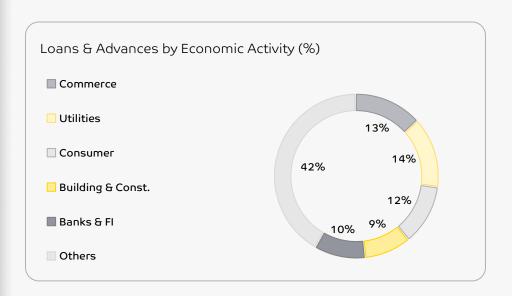
Active participation in syndicated loan market for infrastructure projects, further supported by demand from other key sectors such as utilities, services, building & construction, commerce, manufacturing, etc.

Retail lending grew 2% YTD supported by an increase of 6% in private banking lending









Investments grew by 6% to 4 43.1 billion

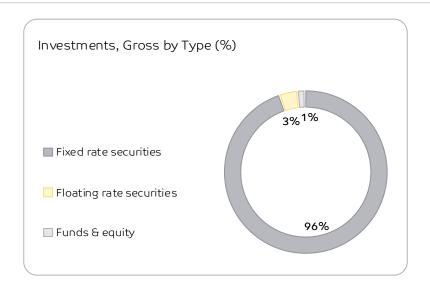


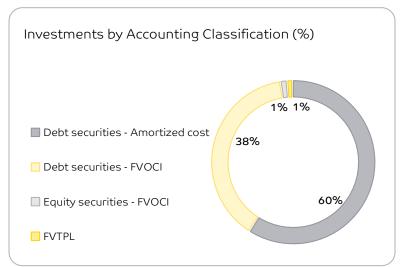
Investments grew by 6% since the beginning of the year

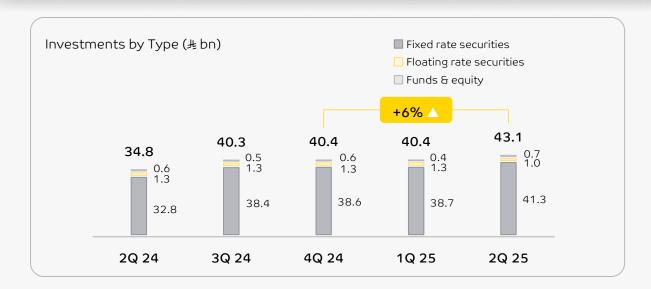
96% of investments were fixed rate debt securities

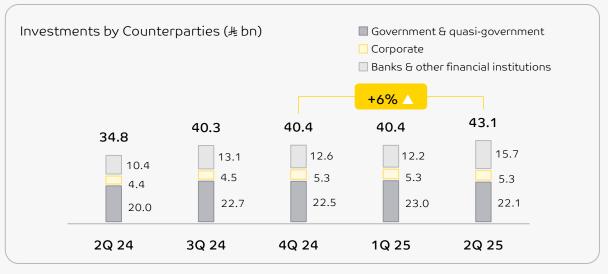
60% of investments were accounted for amortized cost and 39% at fair value through other comprehensive income

High-grade investment portfolio with 51% of investment securities issued by government, and 36% by banks and other financial institutions









Customer deposits increased 7% YTD driven by IBDs



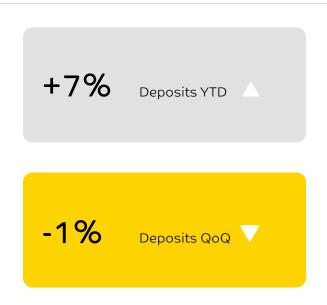
Deposits grew 7% during 1H 2025 due to increase in interest-bearing deposits

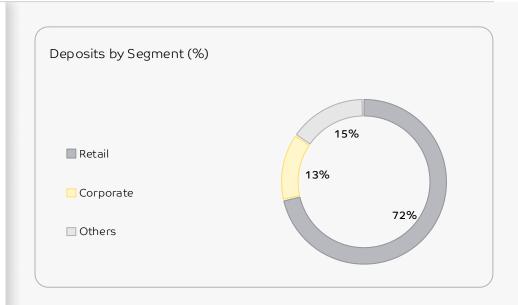
Corporate deposits increased by 15%, and **Retail** deposits by 5% YTD

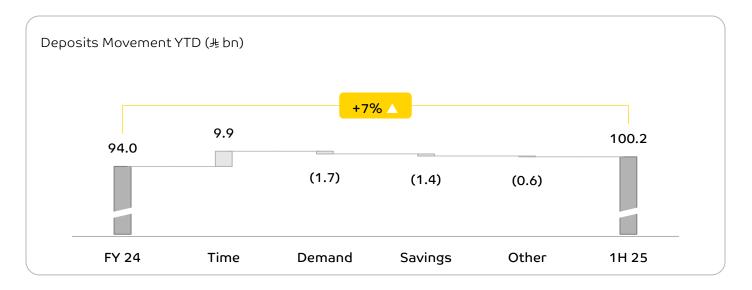
IBDs rose 14% YTD from inflows to time deposits amid prevailing interest rate and liquidity environment

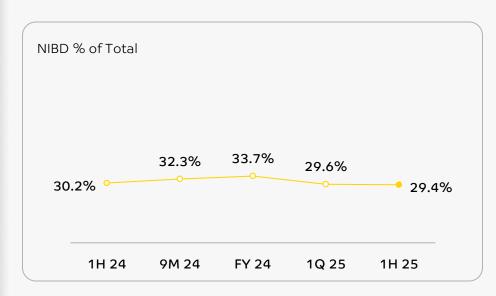
NIBDs decreased by 7% YTD

NIBD share decreased to 29.4%









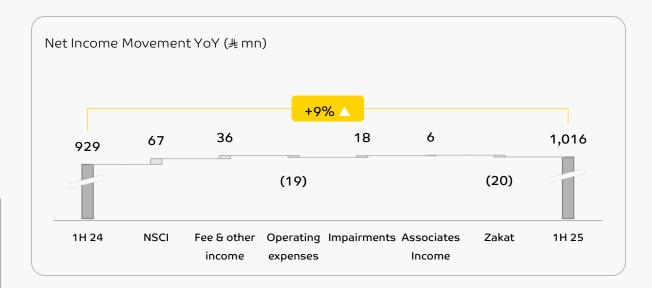
9% growth in 1H 2025 earnings driven by increased operating income and lower risk cost

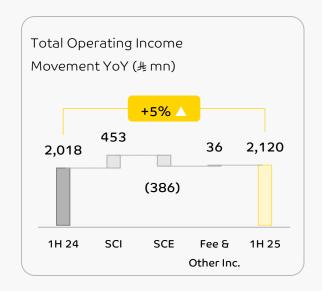


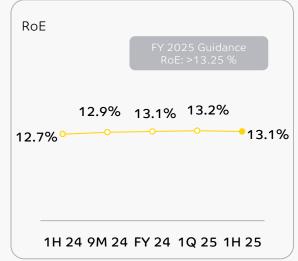
Net income increased 9% YoY in 1H 2025 driven by 5% growth in operating income, further aided by a 13% decrease in impairment charges

Return of Equity increased 41 bps YoY to 13.1% in 1H 2025

业 Million	1H 2025	1H 2024	Δ	2Q 2025	2Q 2024	Δ
Net special commission income	1,796	1,729	+4%	905	879	+3%
Fee and other income	324	288	+12%	164	144	+14%
Total operating income	2,120	2,018	+5%	1,070	1,023	+5%
Operating expenses	(869)	(850)	+2%	(437)	(423)	+3%
Provisions for credit and other losses	(126)	(144)	-13%	(64)	(62)	+4%
Net Operating Income	1,125	1,023	+10%	569	538	+6%
Share in earnings of associates	56	50	+11%	27	24	+11%
Income before provisions for Zakat	1,181	1,074	+10%	596	562	+6%
Provisions for Zakat	(165)	(145)	+14%	(83)	(76)	+10%
Net Income attributed to equity holders	1,016	929	+9%	512	486	+5%
Earnings per share	0.68	0.68	+0%	0.29	0.34	-14%
Net interest margin	2.40%	2.79%	-39bps	2.35%	2.79%	-44bps
Cost to Income Ratio	41.0%	42.1%	-1.1ppt	40.8%	41.3%	-0.5ppt
Cost of Risk	0.24%	0.33%	-9bps	0.24%	0.28%	-4bps
Return on common equity	13.1%	12.7%	+41bps	13.1%	13.2%	-0.2ppt







NSCI grew 4% YoY as 21% growth in average earning assets was partly offset by a 39bps NIM contraction

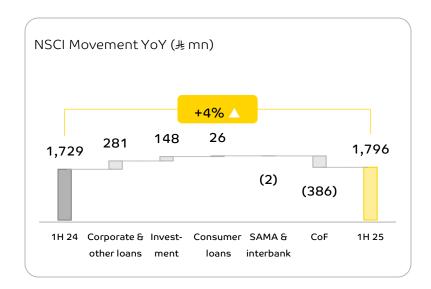


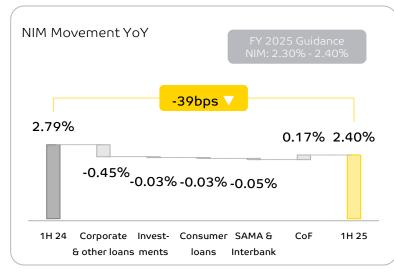
NSCI grew 4% YoY as 21% growth in average earning assets for 1H 2025 was partly offset by NIM contraction

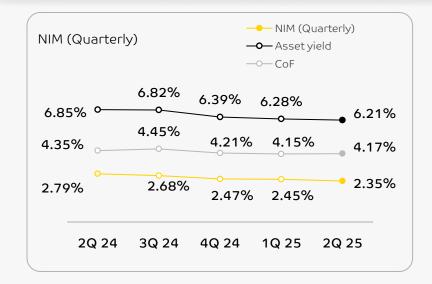
The NIM declined by 39 bps YoY to 2.40% in 1H 2025 due to lower asset yields and shift in deposit mix

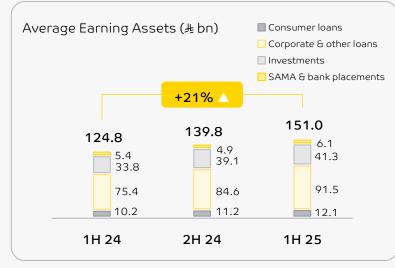
Asset yield decreased by 56 bps YoY to 6.24% in 1H 2025, while the cost of funding decreased by 17 bps YoY to 4.16%

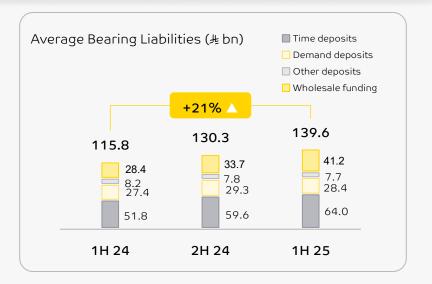
On a sequential basis, the NIM declined by 10 bps QoQ. Asset yield decreased by 7 bps QoQ to 6.21% in 2Q 2025, while the cost of funding increased by 2 bps QoQ to 4.17%











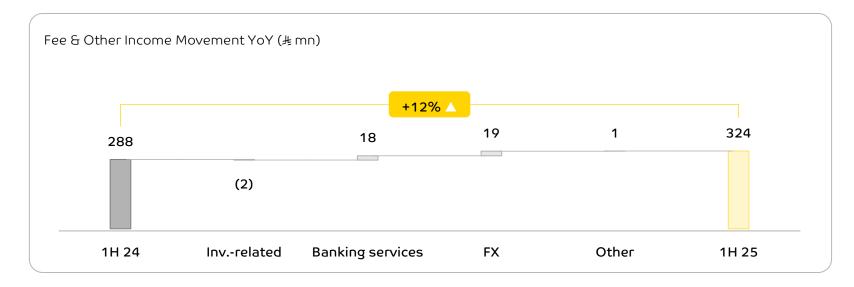
Growth in fee and other income of 12% driven by foreign exchange income and fee income from banking services

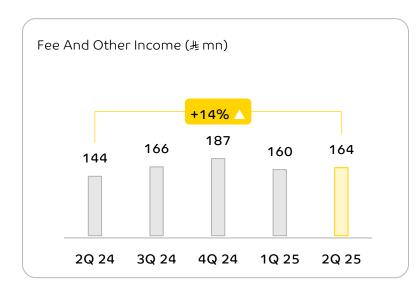


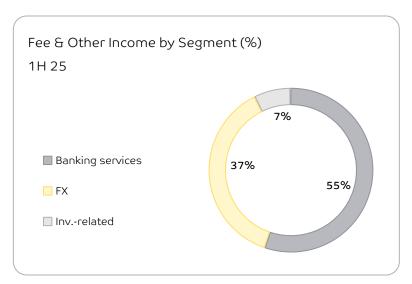
Fee & other income increased 12% YoY in 1H 2025, mainly driven by foreign exchange income fee income from banking services

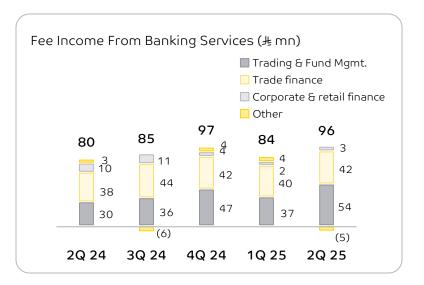
Foreign exchange income increased by 19% YoY in 1H 2025

Fee income from banking services rose 11% YoY from growth in trade finance, and shares trading and fund management







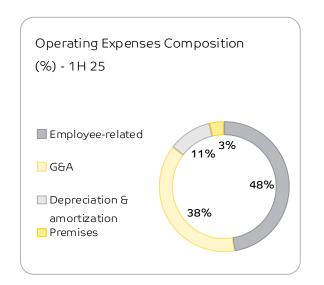


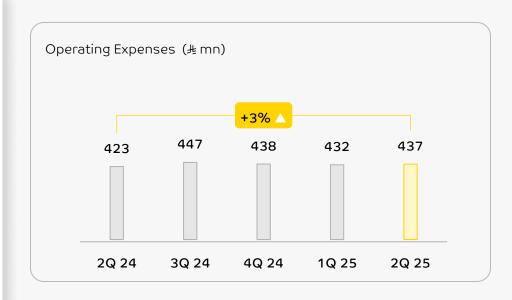
Marginal increase in operating expenses improving the cost to income ratio

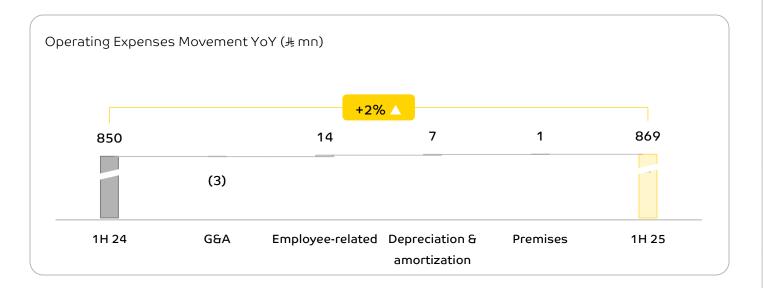


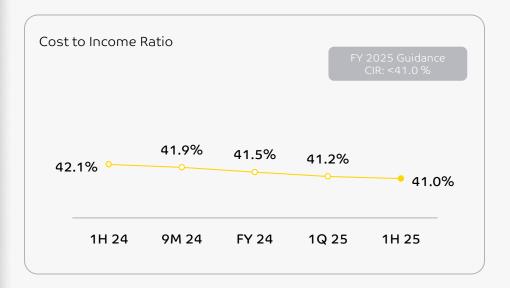
Operating expenses increased 2% YoY in 1H 2025 driven by higher employee-related costs and depreciation & amortization expenses, while general & administrative expenses declined

Cost to income ratio (CIR) improved to 41.0% in 1H 2025 compared to 42.1% in 1H 2024 from positive jaws









Credit quality remained stable with COR and NPL ratio at low levels

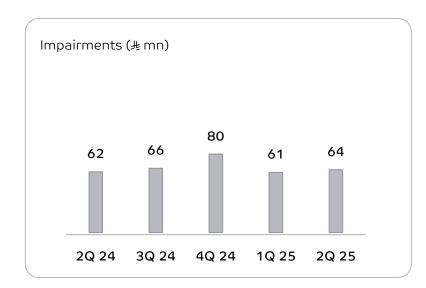


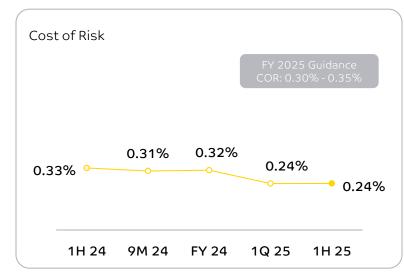
Cost of risk decreased 9 bps YoY to 0.24% in 1H 2025

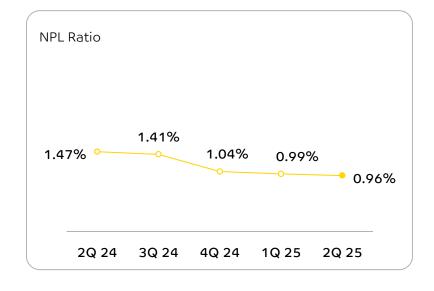
NPL ratio decreased by 9 bps YTD to 0.96% aided by stable non-performing loans relative to the growing loan portfolio

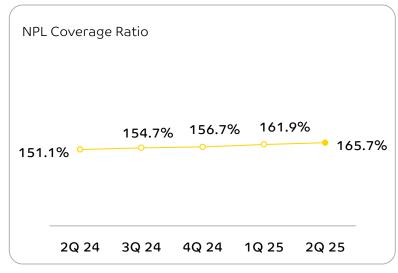
NPL coverage ratio at 165.7% as of 2Q 2025, increased by 9.1 ppt YTD

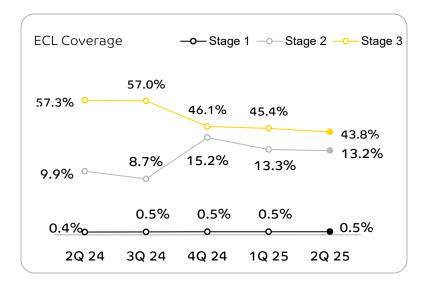
Stage 3 ECL coverage decreased modestly to 43.8% while **Stage 2 ECL Coverage** decreased to 13.2%











Solid liquidity, funding and capital position with adequate buffers



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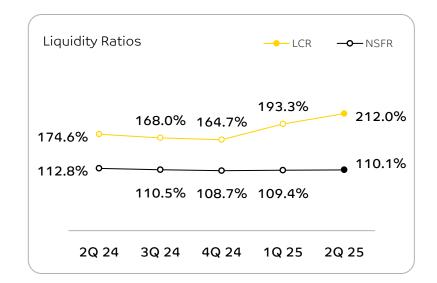
LCR increased by 47.3 ppt during 1H 2025 to 212.0%, while NSFR increased 1.4 ppt to 110.1%

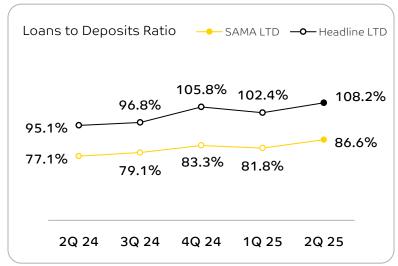
As of the end 2Q 2025, the **SAMA regulatory LTD ratio** was within required levels at 86.6%

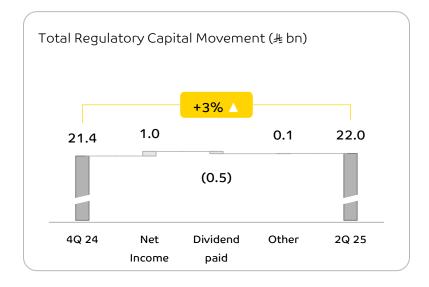
Total capital (Tier 1 + Tier 2 regulatory capital) increased by 3% due to net income, which was partially offset by dividend payment

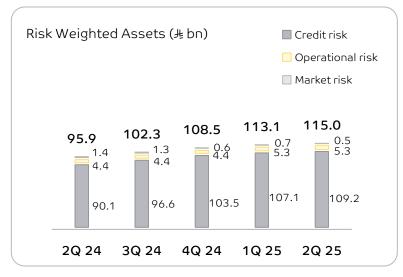
RWAs increased by 6% YTD

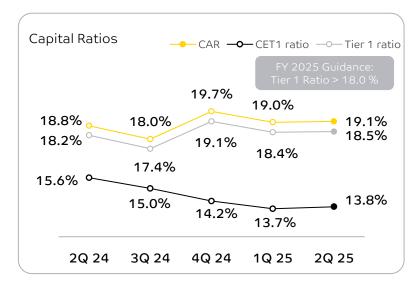
CAR was 19.1% and the Tier 1 ratio stood at 18.5%







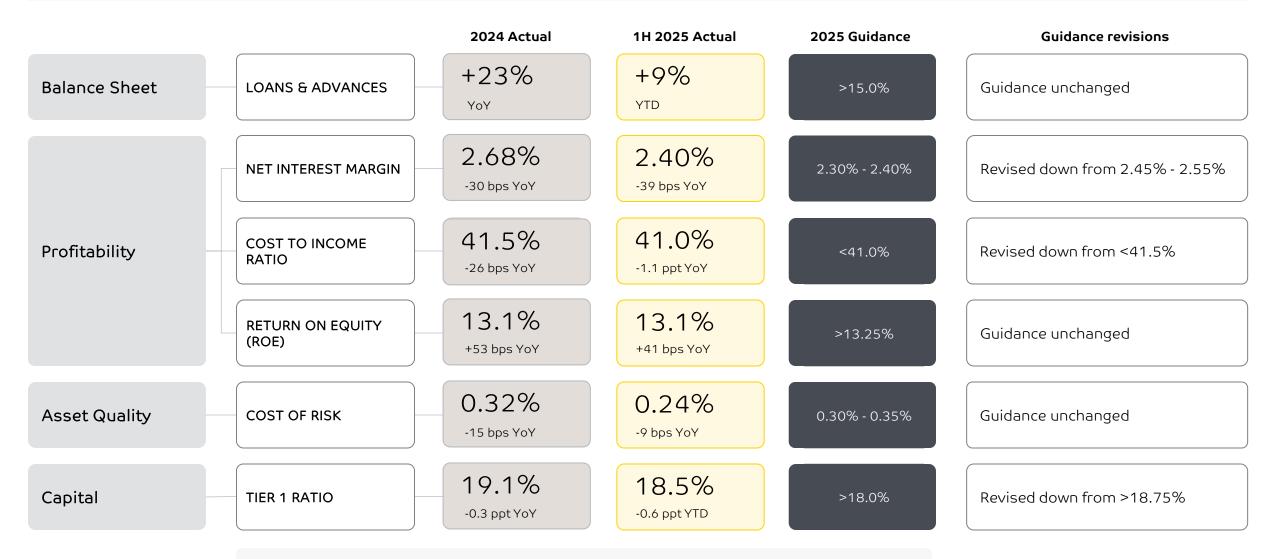






Adjusted FY 2025 guidance on NIM, CIR and T1 ratio, but ROE outlook remains unchanged



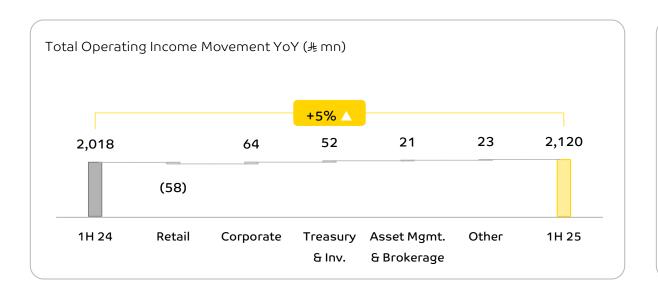


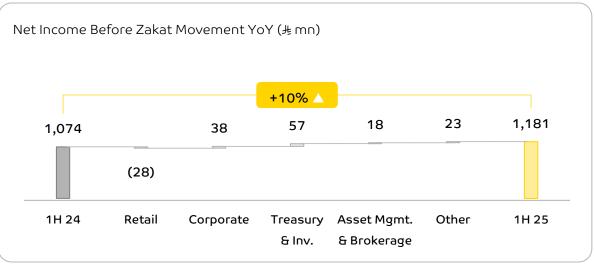
FOCUSED ON DELIVERING STRONG RESULTS ACROSS KEY PERFORMANCE INDICATORS

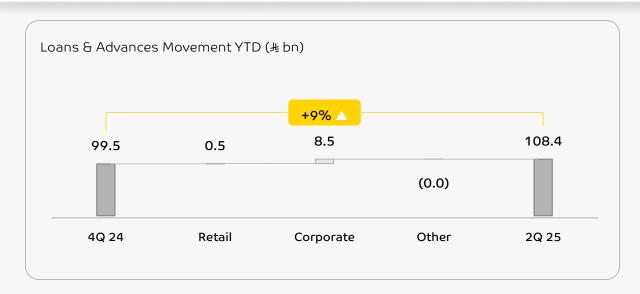


Income and profit growth driven by growth across all segments except retail





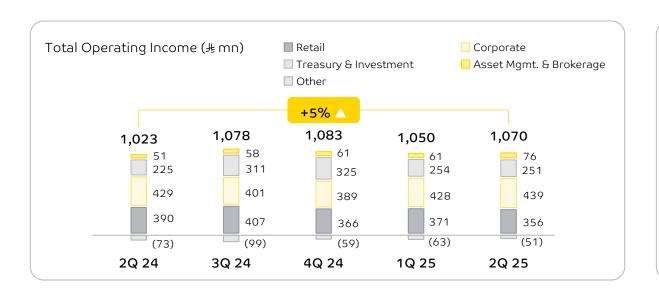


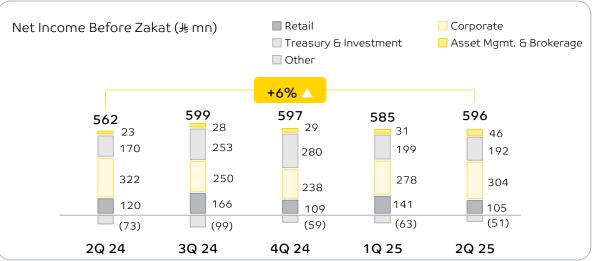




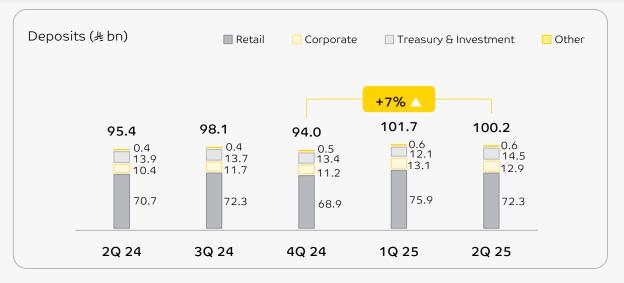
Balanced contributions to Operating and Net Income from Retail, Corporate, and Treasury & Investment, with dominance of corporate loans and retail Deposits







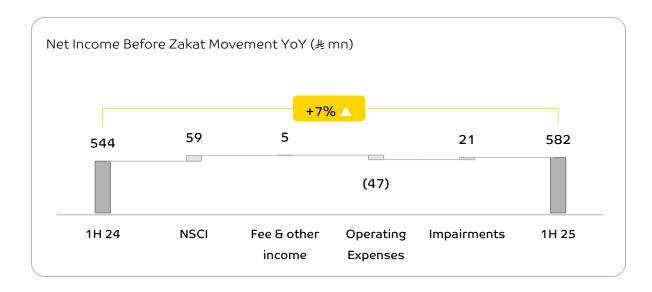


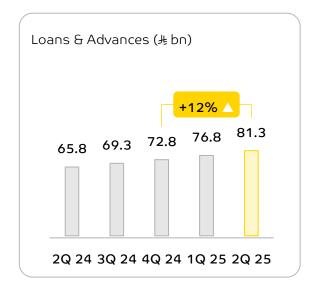


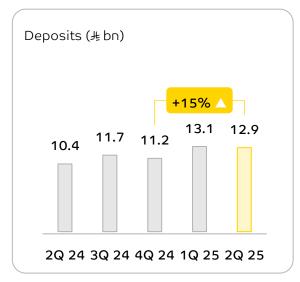
Strong Corporate net income growth of 7% YoY for 1H 2025 from higher operating income and lower impairments

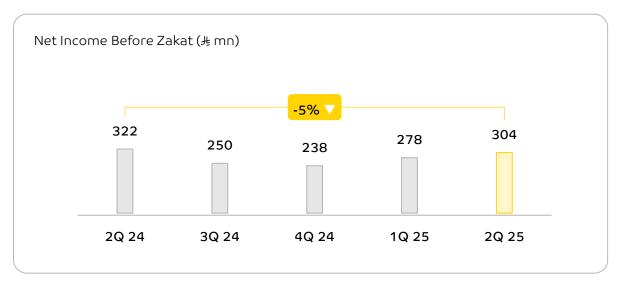


业 Million	1H 2025	1H 2024	Δ	2Q 2025	2Q 2024	Δ
Net Special Commission Income	760	701	+8%	386	372	+4%
Fee & other income	106	101	+5%	52	57	-8%
Total operating income	866	802	+8%	439	429	+2%
Operating Expenses	187	140	+34%	94	57	+64%
Impairments	97	118	-18%	41	50	-19%
Net income before zakat	582	544	+7%	304	322	-5%





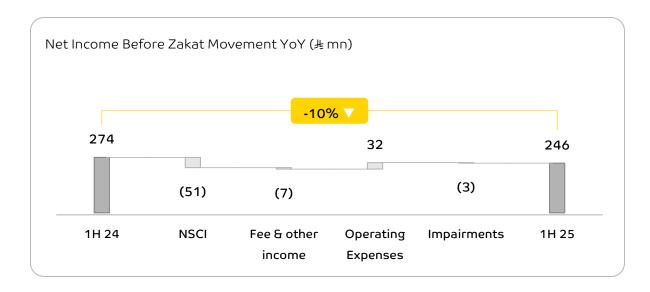


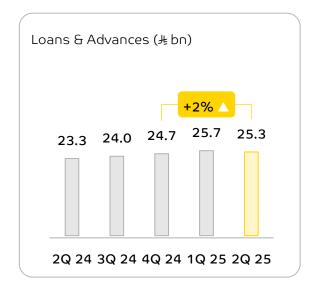


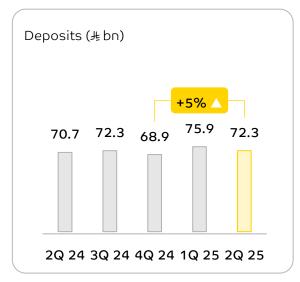
Retail net income for 1H 2025 decreased 10% YoY from lower operating income, partly offset by lower operating expenses

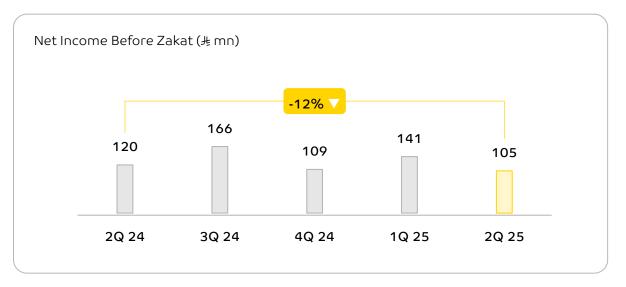


维 Million	1H 2025	1H 2024	Δ	2Q 2025	2Q 2024	Δ
Net Special Commission Income	666	717	-7%	328	360	-9%
Fee & other income	60	67	-10%	28	30	-9%
Total operating income	726	784	-7%	356	390	-9%
Operating Expenses	453	485	-7%	228	258	-12%
Impairments	28	25	+11%	23	12	+87%
Net income before zakat	246	274	-10%	105	120	-12%





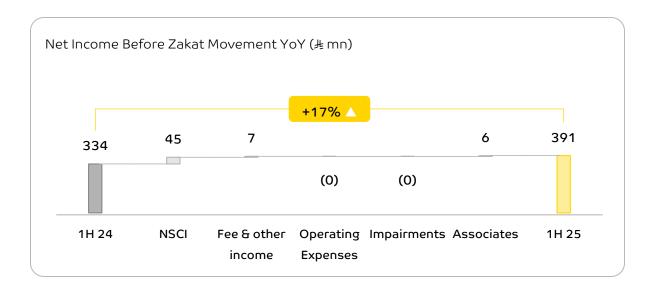




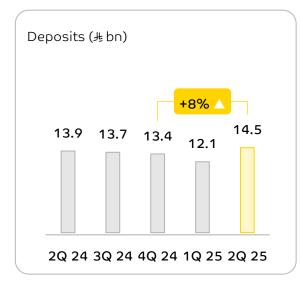
Treasury and Investments net income for 1H 2025 grew by 17% YoY due to higher operating income

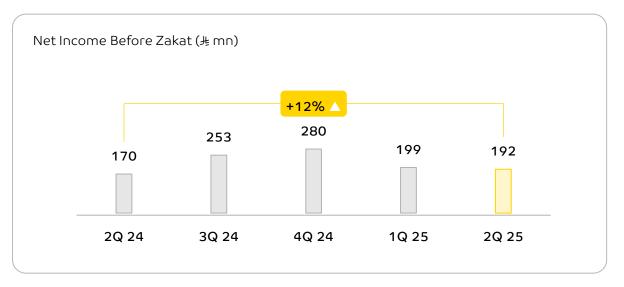


业 Million	1H 2025	1H 2024	Δ	2Q 2025	2Q 2024	Δ
Net Special Commission Income	350	305	+15%	177	143	+23%
Fee & other income	155	148	+4%	74	82	-10%
Total operating income	505	453	+11%	251	225	+11%
Operating Expenses	170	169	+0%	85	80	+7%
Impairments	1	1	+16%	1	(0)	-301%
Associates	56	50	+11%	27	24	+11%
Net income before zakat	391	334	+17%	192	170	+12%





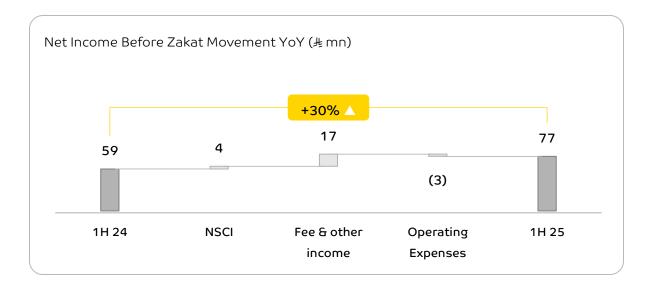


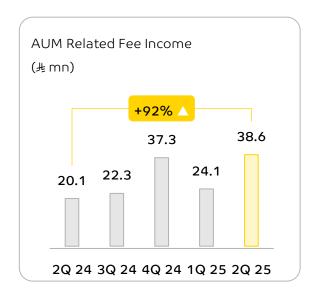


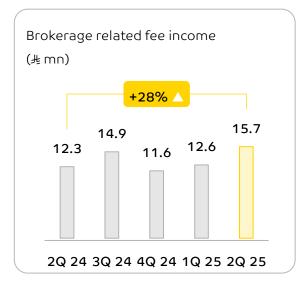
Asset management and brokerage net income for 1H 2025 grew by 30% YoY due to higher fee & other income and net special commission income

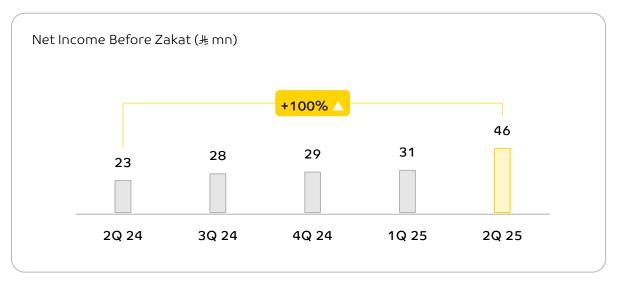


 Million	1H 2025	1H 2024	Δ	2Q 2025	2Q 2024	Δ
Net Special Commission Income	36	33	+11%	19	17	+12%
Fee & other income	101	83	+20%	57	34	+67%
Total operating income	137	116	+18%	76	51	+49%
Operating Expenses	60	57	+6%	30	28	+7%
Impairments	0	0	-61%	0	0	-61%
Net income before zakat	77	59	+30%	46	23	+100%











Sustainability has for nearly 10 years been embedded in SAIB's core business and governance, and is now freshly aligned with the Saudi Vision 2030 sustainable development goals



Employee capital

92% Saudization ratio

24% Female employees

85%
Of staff trained

Social capital

4.6t
Paper recycled

1.1t
Plastic recycled

101

Volunteers in 2016-2023

Customer capital

51

Branches in KSA

3

Special needs branches

937k

Total customers

Takleef (Responsibility)

Responsible banking practices, ethical conduct, and measures that protect customers and earn their trust

Awn (Helping Others)

Responsibility to support local communities through Zakat investments, community programs, and local procurement

Hifth (Environment Protection)

The conservation of the environment and the aim to limit emissions and waste, reduce consumption of electricity, water, paper in its direct operations and suppliers

Rea'ya (Workforce)

Sustainability

Framework

Aim to engage employees and work as one family to embody inclusiveness and respect, to develop talents, and to preserve human rights

SAIB's approach to sustainability is aligned with the Saudi Vision 2030 sustainable development goals





Good health

Nummow (Growth)

Bank's financial performance

Aim to create economic stability and growth, and to sustainably build on the

Affordable and clean energy

Good life

Industry innovation

Quality education

Sustainable cities and communities

Core components of SAIB's sustainable finance framework



Use of Proceeds

- Allocation of an amount. to (re)finance Eligible Green and/or Social Projects
- · Strict exclusion criteria of activities with negative environmental or social impact, and which are not Shariah compliant

Sustainable Fitch's Assessment

Good

Project Selection & **Evaluation**

• A Sustainable Finance Working Group has been established to evaluate and select eligible projects and manage sustainable issuance reporting in line with the undertakings given to our Sukuk investors

Sustainable Fitch's Assessment

Good

Management of Proceeds

- Proceeds will be allocated to eligible projects through the Sustainable Finance Register from the general funding account
- Unallocated proceeds will be temporarily invested following the Bank's standard liquidity policy

Sustainable Fitch's Assessment

Good

Reporting

- Annual allocation and impact report on Eligible Sustainable Projects
- Third-party reviewer to provide an annual independent assessment on the alignment of allocated funds with the Framework's criteria

Sustainable Fitch's Assessment

Excellent

Use of proceeds categories under SAIB's sustainable finance framework

tran	nework	
1	Renewable Energy	7 AFFERDARIE AND CILIAN DRIEBLY
2	Clean Transportation	11 SUSTAINABLE CITIES AND COMMUNITIES
3	Energy Efficiency	7 AFFERDARE AND CLEAR ENERT
4	Green Buildings	11 SUSTAINABLE CITIES AND COMMUNITIES
5	Pollution Prevention and Control	12 RESPONSIBLE CONSUMPTION AND PRODUCTION
6	Sustainable Water and Wastewater Management	6 CLEAN WAITER AND SANITATION
7	Terrestrial And Aquatic Biodiversity Conservation	15 UFE ON LAND
8	Employment Generation, and Programs Designed to Prevent and/or Alleviate Unemployment Stemming from Socio-economic Crises	8 DECENT WORK AND ECONOMIC GROWTH
		44 SUSTAINABLE CITIES



Sustainable Fitch has provided a Second Party Opinion with an overall "Good" Rating

- The Framework achieved "Good" across Pillars
- Reporting and Transparency attained an "Excellent" rating

	-	
3	Energy Efficiency	AFFORDARIE AND CLEAN ENERGY
4	Green Buildings	1 SUSTAINABLE DITIES AND COMMUNITIES
5	Pollution Prevention and Control	2 RESPONSIBLE CONSUMPTION AND PRODUCTION
6	Sustainable Water and Wastewater Management	GLEAN WATER AND SANITATION
7	Terrestrial And Aquatic Biodiversity Conservation	5 LIFE ON LIAND
8	Employment Generation, and Programs Designed to Prevent and/or Alleviate Unemployment Stemming from Socio-economic Crises	DECENT WORK AND ECONOMIC GROWTH
9	Affordable Housing	1 SUSTAINABLE CITIES AND COMPANY TES
10	Access to Essential Services (Healthcare and Education)	QUALITY
11	Affordable Basic Infrastructure	CLEAN WATER AND SANITATION
12	Food Security and Sustainable Food Systems	2 ZERO HUMBER
	All data refers to FY 202	4 P. 42

Strengthening our value proposition through a prestigious partnership with Real Madrid







Through this partnership, SAIB aims to introduce a unique customer experiences focusing on customer centricity and personalized experiences:

- **General Customer Experiences.** SAIB offers its customers exceptional football experiences through exclusive competitions on its social media platforms.
- **Private Banking Customer Exclusive Experiences.** SAIB offers an opportunity to enjoy priority access to exclusive football events and experiences with Real Madrid.





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